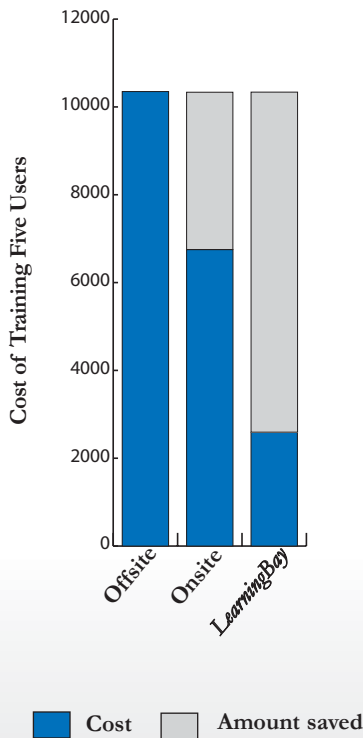


Cost Justification Analysis for LearningBay

The following is a cost justification analysis of some of the most popular training alternatives available to Bentley users.



"LearningBay fits into our workflow very nicely. Its in-depth modules show the full capabilities of MicroStation to the users at their convenience, keeping the hours spent on non-billable time to a minimum."

Greg Hall, Carter & Burgess

Offsite

Going to an offsite facility for training is the most expensive alternative. Staff must miss valuable production time in order to travel to and attend classes at the designated dates and times. Since there is a limited amount of training time, it is difficult to review or reinforce areas of importance.

Offsite training costs

Travel (five people)	\$1,750
Lodging (three days)	\$600
Meals	\$500
+ Cost of training	\$7,500
Total cost for five users	\$10,350

Onsite

Having a trainer come to your site does not require travel on your staff's part, but still creates a long void in production time. Like offsite training, limited time makes it difficult to review or reinforce things that are important to know.

Onsite training costs

Travel (trainer)	\$350
Lodging (three days)	\$300
Meals	\$100
+ Cost of training (trainer only)	\$6,000
Total cost for five users	\$6,750

LearningBay

LearningBay offers the most convenient, cost-efficient method of training employees. The content of LearningBay's libraries can be easily customized to tailor training to specific workflows and procedures. Plus, all the materials are on hand and can be revisited as needed.

LearningBay training costs

Travel	\$0
Lodging	\$0
Meals	\$0
+ Cost of training	\$2,590
Total cost for five licenses*	\$2,590

*License supports five users at the same time, but you can train as many users as you need to.

Call now!

To speak with an Axiom MicroStation Consultant to find out more about LearningBay call 1-727-442-7774 extension 9426, e-mail 9426@axiomint.com or log on to our Web site at www.AxiomInt.com.



**Time-saving Solutions
for MicroStation Users**

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