

Cost Justification

Case Study file #:040326-4

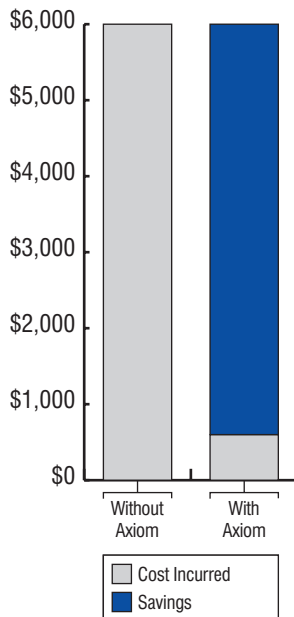
A study demonstrating
project cost savings
using *CellManager*

A component of *MicroStation Productivity Toolkit*

Case study: John Barone, Barone-Shultz Inc.

John Barone, President of Barone-Shultz, uses *CellManager* — a popular component of Axiom's *MicroStation Productivity Toolkit* — to save his clients money. Barone-Shultz is a CAD and IT services company based in Lakewood, Colorado that provides technical support and efficiency consulting for MicroStation and GEOPAK shops. John used *CellManager* to speed up a part of a project that could have added thousands of dollars to the budget. Below is his account:

John: "I used *CellManager* in a project where part of it involved consolidating and cleaning up many old cell libraries. I needed to change symbology, change origins, create new cells and consolidate these cells into the new cell libraries."



Time and cost of performing cell library consolidation and maintenance *without using CellManager:*

Time and cost of making the changes manually:

- Estimated project time: 80 hours
- Estimated hourly cost: \$75*
- Total estimated cost = 80 hours x \$75 per hour = **\$6,000**

Time and cost of performing cell library consolidation and maintenance *using CellManager:*

Actual time and cost of making the changes automatically:

- Actual project time: 8 hours
- Estimated hourly cost: \$75*
- Total estimated cost = 8 hours x \$75 per hour = **\$600**

Barone-Shultz saved his client \$5,400 on this **one project alone**, which is which is a savings of **▶90%◀** of the total project cost. By using *CellManager*, daunting cell library management tasks took hours instead of days.

“*CellManager* worked great and allowed me to complete two weeks worth of work in one day and saved my client about \$5,400 of my billable time.”

John Barone, Barone-Shultz Inc.

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V7 and V8 versions of *MicroStation Productivity Toolkit* sold separately.
* Hourly cost of performing task was extracted from final invoice.

